

THE  
**CURZON**  
PARTNERSHIP



## Professional Services Practice

## Introduction

Our Professional Services specialism covers all services provided by the Accounting and Consulting firms (see also our expertise in Restructuring and Legal Services) including Assurance and Internal Audit, Compliance, Risk Management and Performance Improvement Consulting, Tax, Corporate Finance, Reconstruction and Insolvency.

The partners in our team have backgrounds in the Professional Accounting firms and this experience, together with our contacts and track record in the field, enable us to provide an unrivalled search capability to the Professional Services sector.

Sam Bell leads this specialist area.

## The Team



**Sam Bell**, Partner, is a qualified accountant. He specialises in searches for senior level Professional Service firms and Corporate Finance and Restructuring houses.

Prior to joining Curzon, Sam was a Partner in Price Waterhouse (Assurance and Corporate Finance) and subsequently worked as an entrepreneur, as an FD of a public company and an MD of a quoted plc.

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**Simon Coxon**, Managing Partner, began his career as an auditor with KPMG. He became a recruiter in 1994, working in the financial management practice of the UK's leading management recruitment firm.

He joined Curzon in 1997, where he handles senior finance positions in industry and the profession.

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**Becky Penney**, Researcher, is a qualified Chartered Accountant who spent the early part of her career at KPMG, before joining a global recruitment firm where she recruited for top-tier Professional Services firms across all levels. Following a career break she joined Curzon in early 2008 to lead the research aspects of searches within the Corporate Finance and Professional Services markets.

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## Our expertise

The Partners in our team have extensive experience of working in major Accounting firms at a senior level and consequently understand the culture and workings of the professional services sector. This enables us to advise in detail on search requirements, both technical and cultural, and how to attract the best possible candidates. We know where to look for them, what personal attributes will make for a good cultural and technical fit – and equally importantly which characteristics will not. We are thoroughly knowledgeable about current trends in all the various firms, and we understand the overall environment governing this sector's services and profitability.

We work with Big 4 and mid-tier firms of accountants, as well as a number of consulting firms, for whom we have recruited Partners and Directors in Assurance, Internal Audit, Corporate Finance, Restructuring, Taxation, Compliance, IT, Strategy, Project Finance and Research.

We are members of the ICAEW (and its Corporate Finance and Financial & FFP faculties), the Institute of Internal Auditors and the Fraud Advisory Panel.

# Example assignments

## Big 4 Firms

- Corporate Finance FIG Director
- Corporate Finance Media Assistant Director
- Director & Head of Flexible Benefits
- Director Structured Finance
- Director, Review and Assessment for Private Equity
- Director, Transaction Services
- European Privatisation Specialist
- Financial Risk Management Consultants
- Head of Property Research
- Head of Structured Finance and Leasing
- HR best practice for 12 European countries
- Internal Audit Director
- Internal Audit Senior Manager
- Manager, Forensic Corporate Intelligence
- Project & Privatization Advisory Specialist & Head of Latin America
- Project Finance Advisory Specialist

## Big 4 Firms

- Project on Executive Compensation
- Treasury Consultants
- WINS Group:
  - IT Analyst
  - Capital Goods Analyst
  - Junior Capital Goods Analyst
  - Retail Analyst
  - Utilities Analyst
  - Corporate Finance Retail
  - Project Finance Managers, Infrastructure
  - Project Finance Manager, Power

## Big 4 Acc Firm-CRO Team

- Chairman
- Managing Director

## US Restructuring Firm

- Managing Director

## Big 4 Acc Firm

- FIG M&A team

## Assurance Firm

- Assurance Director

## Mid-tier Acc firms

- Head of Financial Services
- Head of Financial Modelling
- Financial Modelling team
- Regional Audit Partner
- Regional Tax Partner
- CF Director and team-Public Companies and Valuations
- Merger Partner-Belgium
- Merger Partner-South Korea
- Merger Partner-Brazil
- Merger Partner-Russia

## Law Firms

- Tax Partner, UK Top 10 firm
- Tax Partner, European firm
- Tax Partner, US firm

# The Curzon Partnership

The Curzon Partnership is a tier one executive search firm based in central London. We are totally independent and committed to client focus, speed and creativity. Between our nine partners and our total team of twenty, we handle a broad spectrum of senior executive and non-executive searches across a range of industries.

Our business is the identification, attraction, assessment and development of talented leaders and specialists for our clients, with whom we have often built long term strategic relationships.

We are a key member of IIC Partners, one of the top ten search groups in the world.

## Contact us

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