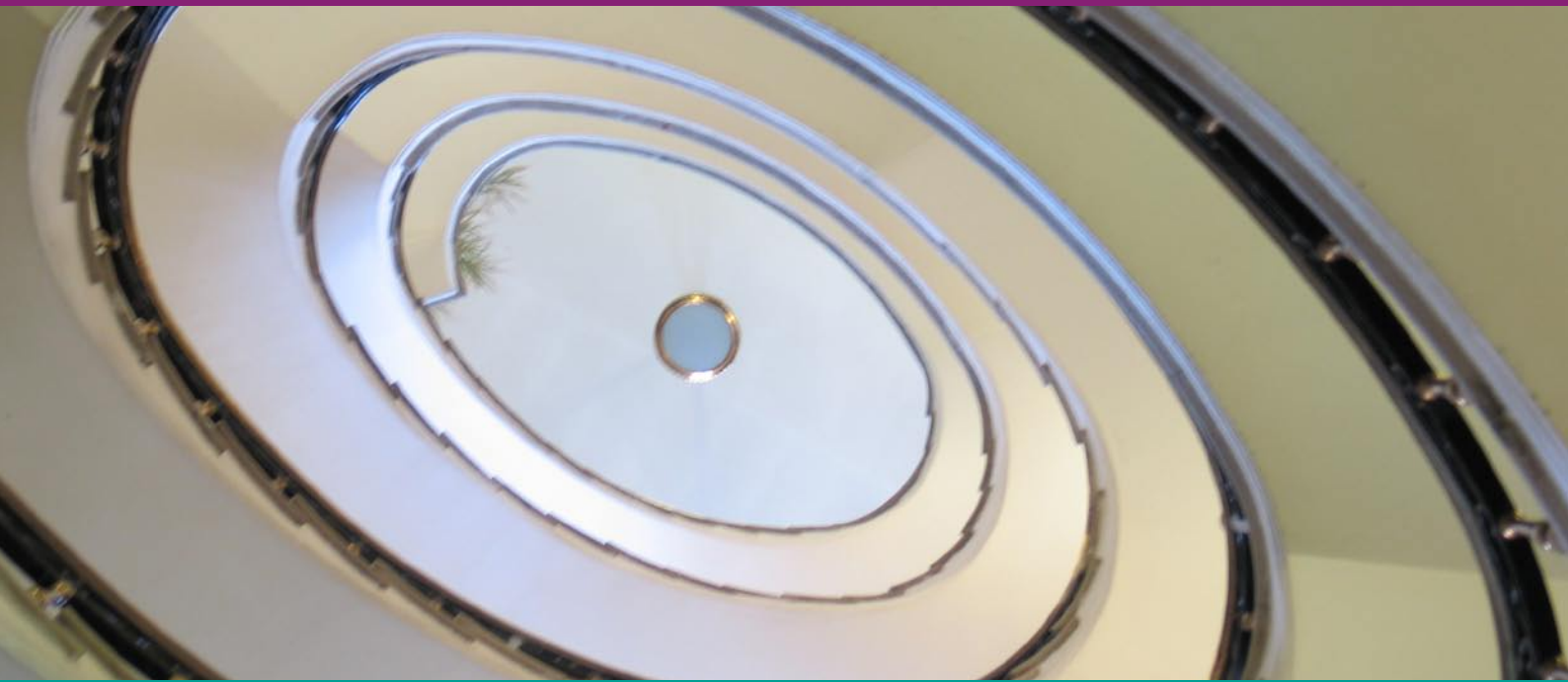


THE
CURZON
PARTNERSHIP



CIO

Introduction

The role of the CIO has evolved significantly over recent years and is now, more than ever, regarded as an integral part of the executive management teams of most forward-looking companies.

We have maintained a constant interest in this evolution and the implications for our clients. In addition to our search work, we contribute to thought leadership within the CIO world.

Malcolm Thorp leads this specialist area.

Specialist area leader



Malcolm Thorp, Partner, spent his early career in international high technology sales and product management. He moved into recruitment in 1988 and successfully grew the marketing and technology practices of two of the largest UK recruitment firms to dominant market positions.

Malcolm leads the firm's Technology & Outsourcing search activity, where he recruits Board directors and senior executives for leading-edge products and services companies. He also handles Global CIO & CTO searches.

Our expertise

We have a long and successful history of finding CIOs, IT Directors and their direct reports for blue chip corporations. Searches have encompassed local, pan-European and global roles for both UK and overseas based postings.

As dictated by the needs of the search, we use many or all of the available routes to finding outstanding leadership talent. These include: sourcing amongst our comprehensive network of personal contacts in the CIO community; analysing past searches and our database; undertaking desk and on-line research; broadsheet advertising; and posting the opportunity on the Internet. We also work closely with our colleagues internationally, through our membership of IIC Partners.

Through a consultative briefing process with our clients, we produce a tightly defined role profile, which we use to brief sources and prospective candidates in the market. The Partners and Directors personally handle the search activity, operating with a level of professionalism, rigour and transparency, which sets us apart from our competitors.

Our shortlists are supported by detailed candidate assessment reports. We negotiate the offer with our client's chosen candidate and take detailed references and qualification checks, which enables us to add significant value to our client's final decision making. We stay in touch with the successful individual and our client throughout the first twelve months of the appointment.

Example assignments

- CIO - Global Legal Firm
- Head of IT - International Oil and Gas
- Global CIO - International Oil & Gas
- Global Head of IT - Asset Management
- IT Director - Branded Drinks
- Group IT Director - Branded Consumer Goods
- IT Director - International Transport & Logistics
- European IT Director - FMCG
- Technical Director - International Technology Systems Integrator
- Head of Systems Delivery - Retail Financial Services
- CTO - Business Process Outsourcing
- Programme Director - ITC Services
- Systems & Programming Director - Card Transaction Services
- Head of On-line Services - Magic Circle Law Firm
- Head of IT - Major Utility
- Head of IS - Food Manufacturing & Distribution
- Head of Internet Operations - Sports Marketing
- Head of Data/CRM - Publishing
- Business Solutions Manager - Information Services
- IS Strategy Manager - Publishing
- Technology Architect - Nuclear Processing
- Head of IT - Major Utility
- CIO - Energy & Natural Resources
- Group Director of IT - Nuclear Processing
- Global Head of Technology Strategy - Agricultural Products
- Technology Strategist - Government Enterprise

The Curzon Partnership

The Curzon Partnership is a tier one executive search firm based in central London. We are totally independent and committed to client focus, speed and creativity. Between our nine partners and our total team of twenty, we handle a broad spectrum of senior executive and non-executive searches across a range of industries.

Our business is the identification, attraction, assessment and development of talented leaders and specialists for our clients, with whom we have often built long term strategic relationships.

We are a key member of IIC Partners, one of the top ten search groups in the world.

Contact us

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