

THE
CURZON
PARTNERSHIP



Corporate Finance

Introduction

Our Corporate Finance team works with a range of clients, from Professional Service firms (both accountants and lawyers) through Investment Banks, Brokers and Advisory Boutiques to Corporates.

We recruit at all levels from Heads of Corporate Finance through to Assistant Director and across all sectors. We help each client to define their needs in detail and identify the skills, experience and personality of the ideal candidates for their businesses.

Sam Bell, who leads this area of specialism, has himself worked in a variety of senior corporate finance roles.

The Team



Sam Bell, Partner, is a qualified accountant. He specialises in searches for senior level Professional Service firms and Corporate Finance and Restructuring houses.

Prior to joining Curzon, Sam was a Partner in Price Waterhouse (Assurance and Corporate Finance) and subsequently worked as an entrepreneur, as an FD of a public company and an MD of a quoted plc.

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Becky Penney, Researcher, is a qualified Chartered Accountant who spent the early part of her career at KPMG, before joining a global recruitment firm where she recruited for top-tier Professional Services firms across all levels. Following a career break she joined Curzon in early 2008 to lead the research aspects of searches within the Corporate Finance and Professional Services markets.

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Our expertise

We understand the Corporate Finance market in great depth. We keep abreast of movements and developments to ensure that we continuously identify good quality candidates. Whilst we maintain a wide-ranging network of contacts (and in particular those who have recently worked in key institutions) and an extensive database of candidates, we believe that each search is unique. Once we have agreed with a client their requirements, including creating a detailed description of the job and the ideal candidate, we carry out an extensive and rigorous search.

We ensure that we really understand a client's culture and requirements so that our shortlists provide a genuine choice of professionals who have a mix of technical skills and competencies, together with the right fit and the ambition to succeed.

We advise our clients throughout the search process to ensure the opportunity and eventual offer is appealing and appropriate, building a rapport with the prospective candidates so as to attract the best people. For these reasons we have a very high success rate.

Example assignments

We were retained to review the market with a view to recruiting a Head of FIG for an Investment Bank. We presented a comprehensive long list and went on to identify a top quality shortlist and to secure the preferred candidate. We were also intimately involved with negotiating the successful candidate on board

A Big 4 Accounting firm wanted to recruit an FIG Investment Banker. The aim was to develop the firm's network and harness the enormous potential of the internal resources available to win mandates and improve the execution of transactions. We helped them define their exact requirements and speedily presented them with a quality shortlist from which we recruited a Director who went on to exceed their expectations.

Other assignments have included:

- Head Financial Modeling and Team - *Top 10 Accounting Firm*
- Energy M&A Director - *European Investment Bank*
- Corporate Partner - *Head of M&A European Law Firm*
- Various sector Managing Directors M&A - *International Investment Bank*
- Head of FIG - *UK Investment Bank*
- M&A Partner - *Top 10 Accounting Firm*
- Managing Director Business Development - *Global Financial Institution*
- Energy VP M&A - *Global Financial Institution*
- Transaction Services Partner - *Top 10 Accounting Firm*
- Debt Advisory Partner - *Big 4 Accounting Firm*

The Curzon Partnership

The Curzon Partnership is a tier one executive search firm based in central London. We are totally independent and committed to client focus, speed and creativity. Between our nine partners and our total team of twenty, we handle a broad spectrum of senior executive and non-executive searches across a range of industries.

Our business is the identification, attraction, assessment and development of talented leaders and specialists for our clients, with whom we have often built long term strategic relationships.

We are a key member of IIC Partners, one of the top ten search groups in the world.

Contact us

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