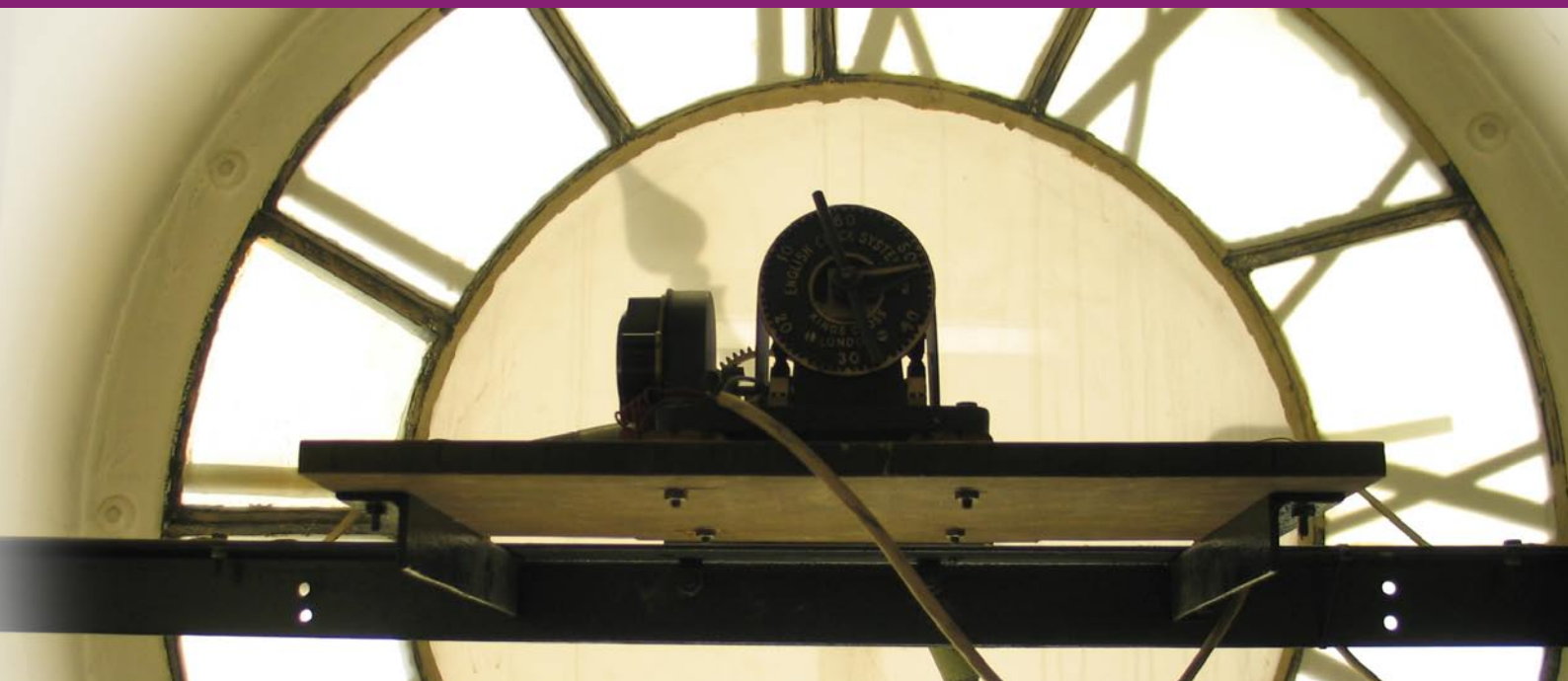


THE  
**CURZON**  
PARTNERSHIP



Infrastructure

# Introduction

We are unique in specialising in searches for the global infrastructure sector on a 360 degree basis.

We service the entire Infrastructure market including both greenfield and brownfield activity in transport, utilities and social infrastructure. We recruit directors and above for global infrastructure equity investors, operating companies, investment banks and other advisors, project and leveraged finance bankers and construction and FM contractors. We also recruit Chairmen and NEDs of special purpose vehicles.

David Timson leads this specialist area.

## The Team



**David Timson**, Partner, has been a senior recruiter for 20 years. Before that he worked in Treasury, Corporate and Project Finance in industry. He has been involved in the Infrastructure Sector since 1976 when, as an Economist at the Bank of England, he helped to develop ECGD's policy of support for non-recourse transactions. Later he was Head of Project Finance for British Gas. As a recruiter, he has recruited more than 100 Infrastructure specialists.



**Simon Coxon**, Partner, began his career in audit with KPMG and has been a recruiter for 15 years. He has extensive experience across the infrastructure sector, having worked with equity investors, banks, advisory firms and operating companies to recruit both investment professionals and senior operational management.

Since 2004, he has been the Managing Partner of Curzon.



**Anne McCall**, Director, began her career as a Human Resources professional in the FMCG, retail and upstream oil sectors. She moved into recruitment in 1994 with the UK's leading retained management recruitment firm. Anne specialises in the transport and infrastructure sectors and has recruited extensively within them.



**Jane Hellier**, Consultant, began her career in fund management with Aetna and then moved to British Steel Pension Fund where she managed the US equity portfolio. She specialises in searches for Infrastructure companies.

## Our expertise

The Infrastructure Sector is a core area of specialisation. All searches in the infrastructure area are led personally by one of our partners or directors.

They interview, assess and profile all candidates. Unlike many other search firms, all contact with candidates, from initial approaches onwards, is undertaken by one of these principals, and not left to junior researchers. In this way, we believe we are best able to market the attractions of our client and the jobs in question.

We work closely with our Energy team in Curzon who are recognised leaders in handling senior level searches for upstream oil & gas, utilities and renewable energy sector clients. Unusually, our firm is equally active on the financial services and corporate sides of the infrastructure market. Our activity and contacts on the one side provide an important source of recommendations of outstanding people on the other.

Internationally, we are members of IIC Partners, one of the top ten search groups in the world. David Timson leads IIC's Global Infrastructure capability. From our London base we have conducted searches in the worldwide infrastructure sector in New York, Brazil, UAE, Hong Kong and Sydney, and our IIC Partner firms are active in the sector in more than 30 other countries worldwide.

# Example assignments

We have helped to mould the following successful infrastructure teams:

## Equity Investment

Barclays Private Equity  
3i Plc  
Babcock & Brown  
Abu Dhabi Investment Authority  
Citigroup Alternative Investments  
Infrastructure Investors  
Carillion  
Balfour Beatty  
DEPFA  
KKR

## Investment Banking

Citi  
Dresdner  
GE

## Project Finance

Barclays Capital  
HSBC  
HBOS  
Citi  
Dexia  
SMBC  
UBS

## Advisors

PWC  
KPMG  
Babcock & Brown  
Investec

## Contractors

Carillion  
Serco  
Balfour Beatty  
Bovis Lend Lease

## Operators

Centrica  
PSEG  
Severn Trent  
British Energy  
RES  
Railtrack  
Angel Trains  
First Group

# The Curzon Partnership

The Curzon Partnership is a tier one executive search firm based in central London. We are totally independent and committed to client focus, speed and creativity. Between our eight partners and our total team of thirty, we handle a broad spectrum of senior executive and non-executive searches across a range of industries.

Our business is the identification, attraction, assessment and development of talented leaders and specialists for our clients, with whom we have often built long term strategic relationships.

We are a key member of IIC Partners, one of the top ten search groups in the world, with offices in more than 40 countries including:

New York  
Toronto  
San Paulo  
Paris  
Milan  
Montreal

Munich  
Oslo  
Stockholm  
Singapore  
Hong Kong  
Shanghai

Mumbai  
Bangkok  
Sydney  
Auckland  
Tokyo

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